

#### The Accident – Now What?

Managing the Aftermath through Effective Crisis Communications

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#### Lac-Mégantic, Quebec July 6, 2013







- Reputations suffer
- Credibility destroyed
- Confidence shattered



Your organization may survive after a poorly handled crisis, but your career may not.

Your organization may survive after a poorly handled disaster, but your career may not.







Could this be

YOU?



The way a crisis is publically handled can either make or break you.



#### **Advance Preparation**

In order to effectively manage <u>after</u> a crisis, you must prepare <u>before</u> the crisis.



# **Execution Strategies for Effective Crisis Communications**

- 1) Prepare Yourself
- 2) Display Command Presence
- 3) Show Compassion
- 4) Demonstrate Transparency
- 5) Project Credibility
- 6) Remember your Message

Crisis Communications Execution Strategy #1

#### PREPARE YOURSELF

## Prepare yourself

- Know the facts
- Identify your talking points
- "Murder board"





## Prepare yourself



Crisis Communications Execution Strategy #2

#### DISPLAY COMMAND PRESENCE

#### **Command Presence**

- Be in control; control the environment
- Don't be overrun by the media

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#### **Command Presence**



Please raise your hand.
When I call on you, state your
name, your media affiliation,
and ask your question.
Thank you.

# P.S. – Don't be defensive!



Crisis Communications Execution Strategy #3

#### **SHOW COMPASSION**

At approximately 9 this morning, a flight operated by ...

Before I go any further, on behalf of the NTSB, I would like to extend our the NTSB, I would like to extend our condolences to the families and friends of the victims of this tragic accident.

- Don't read this speak from the heart!
- Show that you care!
- Show compassion!



Crisis Communications Execution Strategy #4

#### **DEMONSTRATE TRANSPARENCY**



NBC News Investigation of Crumb Rubber



#### The way you answer does matter

What was the speed of the airplane as it departed the runway?

"I can't answer that."

#### If you are the investigator

"One of the many things the investigation will do is develop a complete timeline of events, including speeds throughout the accident sequence."

#### If you are the operator

"The NTSB is conducting the investigation, so that question would best be directed to them."



Crisis Communications Execution Strategy #5

#### PROJECT CREDIBILITY

#### "Stay in your lane"

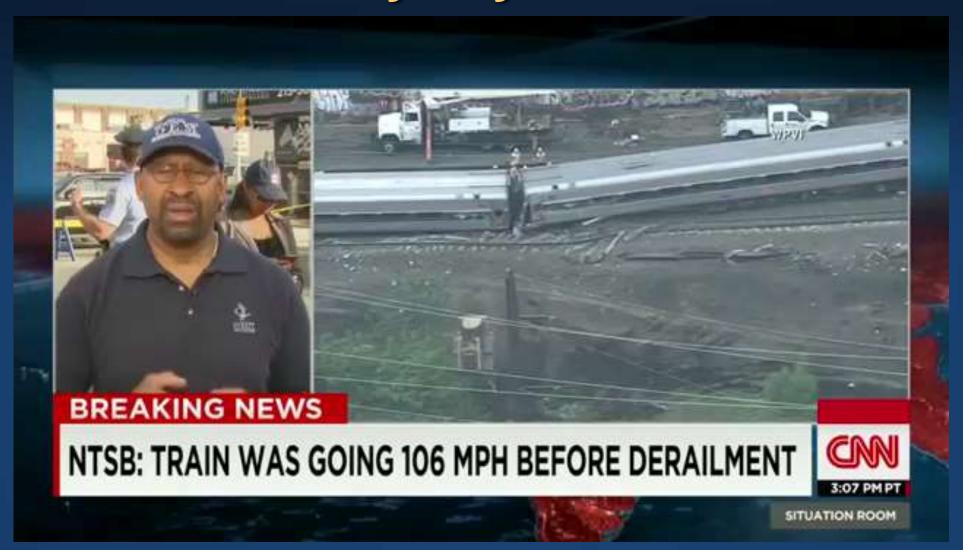


Don't talk about things that are outside of your area.

## Stay in your lane



#### Stay in your lane



#### Stay in your lane



# NTSB Official Scolds Philly Mayor's Crash Comments (Inflammatory) VIDEO 78

by <u>Josh Feldman</u> | 6:48 pm, May 13th, 2015



Crisis Communications Execution Strategy #6

#### REMEMBER YOUR MESSAGE



#### The Pivot – your best friend.

 When asked a question that you are not prepared to answer, pivot to your message.



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**Good Luck!** 

